

Steven A. Markowitz Bio:

Steve Markowitz has nearly 40 years business experience, all at the same company. After graduating Pennsylvania State University's Business School in 1975, Markowitz joined Allen Organ Company, then a publicly traded company started by his father Jerome Markowitz. Four years earlier this same company introduced the world's first digital musical instrument. The fact that this relatively small company in Macungie, Pennsylvania brought digital sound production to the world is remarkable.

After joining Allen, Markowitz was responsible for licensing its pioneering digital sound technology patents and later became VP for International Sales. In 1990 Steven became Allen's President and CEO and a few years later diversified the company into the fast-growing data communications field. This division, ERI, grew by more than 20 times before it was divested in 2006. Remarkably, ERI remained successful even after the Datacom market melted down and so other Datacom firms imploded.

In 2006 Markowitz took the musical instrument and contract assembly businesses private and remains president of the company today. Throughout this entire period, all of the company's manufacturing remained in the United States, even when so many other companies outsourced. This required more than merely managerial and owners' commitment.

Allen Organ Company has created successful outcomes for shareholders, employees, as well as the local community. None of this would have been possible had it not been for conservative financial practices put in place for the company; i.e. avoiding excessive debt.

Besides being president of Allen Organ Company, Markowitz is currently on the Board of the Community Music School in Allentown, PA, a member of the Advisory Board for Penn State Lehigh Valley and manages a "family office" private equity group. He is also a member of Beta Gamma Sigma, the international business honor society, and Mensa.